

Finance Menu Municipal Leadership on Clean Energy and Efficiency

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Relevant Projects and Initiatives	Capital Type	Top Funding and Finance Pathways	Resources or Partners	Case Examples
Municipal Energy Efficiency	GRANT	State & Foundation Grants	Ex: EPIC Grant, CPUC-SGIP	Austin, TX
	PARTNER	Energy Savings Performance Contracts	ENGIE Services or Ameresco	Enovity EE in CA
	PARTNER	Collaborative Purchasing	Sourcewell	MAPC
	LOAN	Tax-Exempt Lease Purchase Agreement	Ex: <u>GS \$mart</u>	DGS Building Retrofits
	LOAN	On-Bill Financing	Local Energy Utility	Ex: <u>PG&E Loan</u>
	LOAN	Green Bank / Revolving Loan Fund	<u>Coalition For Green</u> <u>Capital</u>	San Antonio, TX
	LOAN	Federal / State Loan Program	Ex: <u>CA CLEEN</u>	<u>Huntington</u> <u>Beach, CA</u>
	LOAN	Investment Firm	Generate Capital	Hillsborough, FL
	BOND	General Obligation Bond (Green)	State Bonding Agency Ex: <u>California iBank</u>	Lakeport, CA
Renewable Energy Generation	GRANT	State & Foundation Grants	EPIC Grant, CPUC - SGIP	Fremont, CA
	PARTNER	Power Purchasing Agreement	ENGIE Services / Ameresco	Enovity EE in CA
	PARTNER	Collaborative Community Ownership	<u>Clean Energy Co.</u>	<u>Boardman Hill.</u> <u>VT</u>
	PARTNER	Collaborative Purchasing	R-REP Bay Area	<u>SV-REP</u>
	LOAN	Tax-Exempt Lease Purchase Agreement	Ex: <u>GS \$mart</u>	DGS Building Retrofits
	LOAN	On-Bill Financing	Local Energy Utility	<u>Sample PG&E</u> Loan
	LOAN	Green Bank / Revolving Loan Fund	<u>Coalition For Green</u> <u>Capital</u>	San Antonio, TX
	LOAN	Federal / State Loan Program	NREL	<u>Orange County</u> <u>Library</u>
	LOAN	Investment Firm	Generate Capital	NYC Hudson Portfolio
	BOND	General Obligation Bond (Green)	State Bonding Agency	Lakeport, CA
Transition Municipal Fleet to EVs	GRANT	Government Grants	<u>CARB Carl Moyer /</u> <u>CSGC TCC</u>	Santa Monica, S
	GRANT	Zero Emission Vehicle (ZEV) Grants	<u>MultiState ZEV Task</u> <u>Force</u>	<u>New York State</u> ZEV Grants
	PARTNER	Collaborative Purchasing	<u>Climate Mayors</u> <u>Collaboration</u>	<u>Chula Vista, CA</u> / <u>Kansas City, M</u>
	LOAN	Government Loan Programs	State Infrastructure Bank	CA CLEEN
	LOAN	Tax-Exempt Lease Purchase	Ex: <u>GS \$mart</u>	New Bedford, M
	BOND	General Obligation Bond	State Infrastructure Bank	Harris County, T
Develop Municipal Charging Infrastructure	GRANT	State Grants	Ex: <u>CA Electric Vehicle</u> Infrastructure Project	Santa Monica, S
	PARTNER	Utility Incentive	Ex: <u>PG&E EV Fleet</u> <u>Program</u>	Pittsburg Unified
	PARTNER	Public Private Partnership	Charge Point	<u>Alameda, CA</u>
	PARTNER	Collaborative Purchasing	Sourcewell	<u>Chula Vista, CA</u> <u>Encinitas, CA</u>
	LOAN	State Loan Programs	Ex: <u>CA CLEEN Loans</u>	Fresno Airport
	BOND	General Obligation, Green, or Conduit Bond	State Infrastructure Bank	Westchester, NY